

## JOSEPH BURNETT DIEHL CPA JD FMCHC

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**EXPERIENCED SENIOR EXECUTIVE WITH OVER 56 YEARS OF FINANCE, ACCOUNTING, GRANT WRITING, AUCTIONEERING AND EVENT MANAGEMENT EXPERIENCE, SEEKS NEW OPPORTUNITIES CONSISTENT WITH HIS PERSONAL MISSION**

### EDUCATION AND PROFESSIONAL DESIGNATIONS

- JD, UIC Law – Chicago IL (1979) Formerly, John Marshall Law School which was absorbed by UIC
- BS in Accountancy, Northern Illinois University, DeKalb, IL (1971)
- Graduated: Bradley-Bourbonnais Community High School, Bradley, IL (1967)
- Attorney at Law, Admitted - IL Bar on 4/26/79. Registered - Supreme Court #3123278
- Certified Public Accountant (CPA), Illinois (1972)
- Functional Medicine Certified Health Coach (2023), Institute for Functional Medicine.
- Certificate – Missouri Auction School, St. Louis, MO (2017). Diehl & Co. LLC is licensed and bonded as an auction company in WA State #2465 and as an individual auctioneer in WA State #3071; bonded by CNA Surety through 2025
- Certificate, University of WA Law School, Professional Mediation Program (2002)
- Ordained Minister, Web of Life Animist Church (2016); Universal Life Church (2014)
- Accomplished, paid public speaker on 50 topics for self-improvement and skills-building.
- Current Designations: National CARH's Rural Affordable Housing Professional - 2005, Spectrum Seminars' Continuing Certified Credit Compliance Professional (C10P) 1998-current, and the Shining STAR Designation (Rural Development) 1997-current; NAHMA and NAA's Specialist in Housing Credit Management (SHCM) 2006;

### MY PERSONAL MISSION STATEMENT AND CORE VALUES

**Personal Mission:** *“To inspire and empower those who share my beliefs and key core values”*

**My Key Strengths and Core Values:** *“Attitude; Competency; Gratitude; Philanthropy; Humor, Curiosity, Honesty, Love of Learning”*

### CURRENT FOCUS

*As a Consultant, All Engagements are Based upon an Executed Scope of Work (SOW)*

Staff Training, Conference Presentations and Retreat Engagements on Motivational and Strategic Topics

Temporary or Interim Senior Management or Executive Level Roles

Research, Writing and Submission of Grant Proposals and Funding Applications

Professional Auctioneer and Auction Company Event Services (Licensed and Bonded)

Association Management Roles: Event Planning/Execution; Membership Recruitment, Accounting and Reporting, Sponsorship Marketing, Integrating/Consolidating Multiple Software Platforms, Independent Audit Support, Budget Creation and Analysis, and Board or Ad Hoc Committee Roles (*among other functions*)

Coaching Executives and Distance Running Athletes

## CURRENT CAREER ACCOMPLISHMENTS

### **Managing Member, Diehl & Co. LLC** *(a Washington Limited Liability Company founded in 1996)*

**September 2016 to current date:** Diehl & Co. LLC promotes Joseph Burnett Diehl – it’s sole managing member, as an accomplished and experienced public speaker, grant writer, fundraiser and consultant to over a dozen organizations at the national level. This ongoing array of services is described more fully at joediehl.com. While Joe has retired (10 years prior) from maintaining a specific job or position, he enjoys his new role at “solving problems” and assisting nonprofit causes which he supports. Joe graduated from the Missouri Auction School in 2017 to fulfill a lifetime dream; and ran a number of live benefit auctions that raise money for Native American youth from January 2018 to January 2026. He also conducted several community “multi-family” auctions in Seattle neighborhoods as a public service. He participated in a number of National Auction Association conferences from 2018-2025 and was a contestant in the highly competitive International Auctioneers Championships held at the NAA conferences, including the most recent one held in July, 2025. In pursuit of achieving his personal mission, Joe provides support around fund raising campaigns, grant writing, donor cultivation, auctions and other fundraising events to assist organizations in achieving their vision for the future and their stated mission. New business affiliations in 2024: Kanso Software (Integration Specialist and Consultant); Worldwide Structures LLC (Advisory Board and Liaison); and JMT Consulting (providing consultancy to nonprofits and tribal entities). Joe is also an approved US Dept. of HUD, Office of Native American Programs Training and Technical Assistance (T&TA) provider.

**September 2023 to March 2024:** Diehl & Co. LLC provided Interim Executive Director contract services to the National American Indian Housing Council (NAIHC) in Washington DC. I ran the organization for seven months until the new Executive Director was hired. I also provided event oversight services for five of NAIHC’s conferences from May 2023-February 2024. I continue to provide consulting services at this time. Accomplishments:

- Replaced every existing employment positions at NAIHC, accomplished with 3 internal promotions and 7 outside hires, to rebuild the organization after a crisis situation.
- Engaged and outsourced needed services with independent contractors to address issues that had arisen.
- Engaged in dispute resolution, consulting and mediation techniques to resolve issues that had arisen under former management.
- Worked with contract meeting planners to plan/execute 5 successful conferences.
- Drafted and submitted a re-organizational budget for the coming year, from scratch following the aforementioned challenges.
- Provided consultation and took action to correct financial record-keeping and independent audit challenges while managing ongoing operations of this national association.
- Reached out to, communicated with and rebuilt relationships between NAIHC’s regional associations and tribal housing authority members during my term of service.

**August 2017 to September 2019:** Diehl & Co. LLC provided contract services to the National American Indian Housing Council (NAIHC) as it’s Deputy Director. With 16 years of experience working with 38 Tribes (1998-2015) in the Pacific Northwest for the Northwest Indian Housing Association (NWIHA – see below), I accepted a contract position to assist the staff at NAIHC and expand funding opportunities. I provided support and mentoring to the Executive Director and nine other staff persons, and was the project lead for two new organizational initiatives: (1) implementing project management software and (2) developing NAIHC’s new eLearning program.

Other accomplishments:

- Conducted an intensive review of the current technology needs of the organization, and solicited four proposals from the top technology providers in the DC area.
- Took over project lead duties for the Accounting Department's migration from a Sage software platform to a Deltek/Costpoint platform – which provided project management for NAIHC's Training and Technical Assistance (T/TA) programs. This included interviewing and hiring technical consultants to implement the project accounting system for our T/TA Department, who carries out dozens of training and consulting activities with Federally recognized Tribes annually for the US Department of Housing & Urban Development under cooperative grant agreements.
- Wrote successful grant requests providing \$1.3 million in new funding.
- Recruited over a dozen dues-paying Associate Members.
- Began the task of reaching out and building relationships with other nonprofits, foundations and corporate givers. This is an area that NAIHC has not performed well, and I've helped them to understand that it is through relationships that funding partnerships are made.
- Working with the Executive Director and the T/TA Program Director, I actively participated in the process of writing responses to annual HUD Notices of Funding Opportunity (NOFAs) which provided over \$6.5 million in annual program funding for NAIHC.
- Assisted in organizing and executing six major conference events, bringing my meeting planning experience to bear. All events were highly acclaimed by the attendees.
- With the cooperation of our accounting department, I filed a number of years of Indirect Cost (IDC) Rate Proposals from 2013-2018, which were delinquent.
- Supported the work of the independent firm of CPAs to complete their audit of 2017 and 2018 financial statements.
- Carried out the project lead role for the creation of NAIHC's first eLearning course, "Indian Housing Management" and the implementation of NAIHC's first Learning Management System (LMS). Both activities were completed on September 13, 2019.
- Provided support for independent audits and for documentation required to defend lawsuits and other claims brought by third parties. As a former CPA and Attorney, worked with outside independent CPA firms, contractors and law firms engaged by NAIHC.

**Diehl & Co. LLC Professionally Managed Three Affordable Housing Associations for 20+ Years as *Diehl & Co. LLC, a Washington State Limited Liability Company***

From 1996-2016, Diehl & Co. LLC has provided contract Executive Director services for three affordable housing associations in the Pacific Northwest region. These organizations represent managers, owners, tribes and housing authorities that support safe, clean and affordable housing for low-income, disabled and elderly populations. Responsible for all program activities, outreach, education, delivery of membership benefits, conferences and trainings and other roles – as the sole staff member of these organizations. Recruit members, conduct bulk mailings, represent organization at public meetings, maintain web pages and edit content, plan and execute training and conference events, handle all administration, write and distribute industry news bulletins, and advocate legislatively and at the government agency level. Provided mediation services to members as needed. Two of these contracts ended in January 2014 and the remaining contract with the Northwest Indian Housing Association continued through January, 2017.

Other activities include:

- Developed strong working relationships with member organizations and have established a reputation for effectively meeting member needs.
- Established strong working relationship with government agencies such as the US Dept. of Housing

and Urban Development, Washington State Housing Finance Commission, USDA/Rural Development and the Washington State Department of Commerce, among others.

- Increased membership for all three organizations despite two recessionary cycles since 1996.
- Led two efforts to create similar organizations for AHMA and CARH in Oregon – which was accomplished in 2001-2004. Led a similar successful effort-Idaho AHMA, 2005-2006.
- Created a successful Tribal youth scholarship program, including all fund-raising. Over \$170,000 has been raised and distributed since inception.
- Set new attendance records at industry conferences and quarterly meetings.
- Single-handedly planned and executed 4 successful joint AHMA-CARH conferences from 2010 to 2013 that drew from 525 attendees to a peak of 663 attendees. All four generated substantial net revenues for the two associations.
- Developed new member resources – established and continue to maintain web sites, distributed news by e-mail, built strong liaisons with other organizations, and developed new and financially successful training programs that increased association revenues.
- Led an initiative that supported the development of 50+ computer learning centers
- Served as Interim Executive Director of the National American Indian Housing Council (for two months in 2015). Also assisted the NAIHC board and staff in 2014 with their strategic planning project in 2014. Instrumental in forming and maintaining an effective statewide coalition made up of diverse interests to focus on preservation – *Washington Coalition to Preserve Section 8 Housing* (now known as the *Coalition to Preserve Affordable Housing*).
- Led annual visits to Capitol Hill over 18 continuous years, meeting with all eleven of Washington State’s members of Congress at least once per year.

#### **Non-Profit Employment History (Prior to the Formation of Diehl & Co. LLC in 1996)**

##### ***1993-1996 People of Color Against AIDS Network, 2200 Rainier Avenue South, Seattle WA 98144.***

POCAAN is the leading regional HIV/AIDS prevention education and intervention organization that targets communities of color. Served as Director of Operations, responsible for all fund raising/development, finance, personnel, facilities, logistics, and grants management. Worked closely with a very diverse community outreach staff, supporting education and outreach strategies. Reported to Executive Director.

Accomplishments included:

- Raised over \$900,000 in new funds, primarily through grant writing and promoting events.
- Developed and installed a project cost system and an indirect cost allocation system, and standardized the financial and budget reporting system.
- Implemented a 403(b)(7) pension plan for employees.
- Negotiated an increased line of credit and established a new banking relationship.
- Held three successful fund raising events.
- Developed a 5,000 name donor database for use in direct mail campaigns.

##### ***1990-1993 National Council of Real Estate Investment Fiduciaries (NCREIF), Tacoma WA (at the offices***

***of the Frank Russell Co.), 909 A Street, Tacoma WA 98402.*** Served as Executive Director, the first paid staff executive officer and national spokesman for this nonprofit industry association that represents pension fund and other institutional plan sponsors and real estate managers that own/operate multifamily, R&D, retail, warehouse and office property investments. Duties included conference planning and execution, membership recruitment, publishing quarterly newsletters and administration.

- Doubled membership and tripled association gross revenues – in a period of industry decline.
- Continuously broke attendance records at association conferences.

- Expanded and improved the association's database of property performance results, and added new categories of available information.
- Hired and developed three highly capable professional staff members to support the future direction of the association as well as fully supported volunteer committee chairs.

### **For Profit Employment History**

#### ***1982-1989 TCW Realty Advisors, 865 South Figueroa St., Los Angeles CA 90017.***

As a Partner and Chief Financial Officer, responsible for all accounting and financial reporting for this real estate asset manager and advisor to major US pension plans. TCW managed over \$3.5 billion in commercial real estate throughout the US in targeted investment areas. The investments were held in group trusts (Realty Funds I-IV) and separate accounts for major corporate pension fund clients.

- Supervised 18-20 accounting and finance professionals, maintained general ledgers and provided published reports to 5 public realty funds and 8 private separate accounts.
- Provided clear performance reports to pension/profit sharing plan clients.
- Conducted periodic site inspections and tours of client portfolio properties.
- Automated the fund accounting department by self-developing and programming proprietary software and providing pre-prepared worksheets for the independent CPAs, substantially lowering auditing costs.
- Created financial models that facilitated the closing of 20 equity participation loans aggregating over \$300 million, and was an essential component of marketing efforts that raised over \$2 billion in new capital.
- Implemented a 70-node Novell network of personal computers – an industry first in that era.
- Served as the chairman of the Accounting Committee and later on the Board of NCREIF (which later became an employer). Successfully led an effort to standardize industry accounting procedures and policies.
- Working with our banking relationships, created a system to "sweep" client funds at the end of each day into money market funds to maximize returns.

#### ***1974-1982 Various Controller and Assistant Controller Positions, Chicago IL***

Supervised accounting departments and responsible for SEC reporting for three Chicago-based REITs, a shopping center developer, and five public real estate limited partnerships in the Chicago area over this seven year period. Employers and clients included JMB Realty Corporation, Heitman Mortgage Investors, Bayswater Realty & Capital, and AIP of Illinois. Bayswater involved the hostile REIT takeover by Carl Icahn, and then leading the team to dispose of and liquidate its real estate portfolio.

#### ***1970-1974 Senior Accountant, KPMG Peat Marwick CPAs, Chicago IL***

Auditing and tax return preparation for clients at the Chicago office of this CPA firm. After an internship in my last year of college, and within one year, I began running medium to large audit engagements throughout the Chicago area.

**1961-1970** Variety of jobs to pay for my education: newspaper delivery, welder of highway expansion joints for Jones & McKnight Steel; stator furnace operator for General Electric (3 years); Assistant Accountant for Automatic Electric; and trip router for Standard Oil Co. cardholders.

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## Notable Activities, Honors and Interests

- *Service of Excellence Award*, June 2025: National American Indian Housing Council.
- Traveled to Orissa State in India with Congressman Jim McDermott in November 2010 – a trade mission. Returned to India and traveled to China in November 2019 for 3 weeks.
- Appointed by Governor Gary Locke in 2001 to serve on the *Affordable Housing Advisory Board* (AHAB), which advises the governor on the state’s affordable housing initiatives. Re- appointed by Governor Gregoire in 2005. Term limit resignation in 2009.
- National speaking engagements from 2002 to the current date. As a part of my current association management consulting role, I speak publicly at every conference and training event that I organize.
- Member of various professional organizations such as the American Institute of CPAs, American Bar Association, Illinois CPA Society, Chicago Bar Association, American Society of Association Executives, Northwest Indian Housing Association and National American Indian Housing Council.
- Hobbies/Interests: singing; earned private pilot’s license in 1993 (single engine, land); completed 308 sport skydives from 1987-1991; vacationed extensively overseas including trips to Spain, Belize, Hong Kong, Singapore, China, Italy, Australia, India, Mexico, Canada, Venezuela; finisher in 20 marathons, including a personal best of 3 hrs. 31 minutes; and have completed 5 ultramarathons.
- Freelance Author, *Fast Thinking Magazine*, Sydney Australia - article, “*From Chippy to Green Building Pioneer*,” July 5, 2010.
- Author, “*The Russell-NCREIF Property Indices: Institutional Real Estate Performance Benchmarks*,” *Journal of Real Estate Literature*, 1:95-103, American Real Estate Society (1993); Kluwer Publishers, The Netherlands.
- Consulting Editor, *Handbook of Real Estate Portfolio Management*, R. D. Irwin, 1995.
- President (2001-2006; 2008-2010), Digital Promise, a statewide non-profit seeking to bridge the digital divide in affordable housing communities. Volunteer board member since its inception in the late 1990’s.
- President, Pacific Northwest Chapter of UIC-Law (formerly, the John Marshall Law School Alumni Association); member of the Board of Directors of the law school’s Alumni Association, headquartered in Chicago IL.
- Board of Directors (2004-present), National Neighborhood Networks Consortium, Washington DC. This national organization seeks to connect residents of low-income housing communities to technology.
- Assisted in the formation of a political action committee (PAC) for affordable housing (2006).
- Assisted in forming the Insurance Program for Association Housing LLC (IPAH) which has enrolled over 1,000 properties (insuring over 35,000 units), saving tens of thousands in premiums per year.
- Assisted in creating five live-streamed online trainings for members of two statewide associations... before the pandemic.
- Captain, high school cross country team – and won the first “Top Runner Award” (1966).
- Set high school record in the mile run 4 minutes and 31 seconds flat (1967) and set a long-standing school record in the mile relay with three other sprinters (1967).
- National Honor Society – high school (1964-1967); first chair, trombone – high school band.
- Graduated from the Missouri Auction School in January 2017. Ran 7 successful live auctions and launched a new, successful avocation thereafter. Became a licensed Auctioneer in the state of Washington and Diehl & Co. LLC became a licensed Auctioneering company in that state, as well (thru 2027).
- Raised tens of thousands of dollars for the NWIHA Youth Scholarship Program by running ultramarathons and enrolling subscriber/donors.
- Joined and participated in four National Auction Association conferences and competed in four

International Auctioneer Championship (IAC) contests.

- Philanthropy Department Volunteer with Seattle Goodwill – two days per week to provide donor research services (Pro-Bono). I began service in 2016 which continued until the pandemic hit.
- Member – FAR (Financial and Administrative Roundtable), in Washington DC from 2017-2019. Provided support for the training committee that offered breakfast roundtables at nonprofit organization offices. Referred vendors to membership opportunities.
- Attended three recent American Society of Association Executive (ASAE) conferences in Toronto, Chicago and Columbus, 2017-2019. Continue as a member of ASAE.
- Attended four recent USITT national conferences 2016-2019. USITT is an international nonprofit membership association for practitioners in the performing arts and entertainment arena - my hobby. The 2020-2021 conferences were not held “live.”
- Became USITT Pacific NW Regional Section Chairman in June 2020 for two, two-year terms.
- In 2019, engaged and registered my talents at a national speaker’s bureau, SG Speakers in San Diego. This allows me to share my mission – to inspire and empower others.
- Re-elected Precinct Committee Officer (PCO) in 2025, 46<sup>th</sup> District of Seattle (46-2378).
- Willingly became an ultra-marathoner in his 70s – with 27 attempts at running ultramarathons (miles exceeding a marathon, 26.2 mi) – and completing 8 ultramarathons as he approaches age 77. Follow me on LinkedIn: <https://www.linkedin.com/in/joediehl/>

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